



Flora DuPree

Broker Owner

Experience You Can Trust

www.dupreerealestategroup.com

What I enjoy most about working with my clients is being by their side - as their real estate professional - while their families grow and change over the years.

That's why I don't say "thank you and goodbye" when a transaction is complete. I stay in touch with my clients in the months and years in between transactions.

I want to be available to them if they need me... for advice... a question... a contractor recommendation... or anything else real estate related.

Of course, I also want to be able to provide the best service when they're ready to make a move and find their next dream home.

Staying in touch regularly and helping my clients with all of their real estate needs, may take more effort, but that's the kind of real estate professional I want to be.

So, please don't hesitate to give me a call if you need anything.

Are You Ready to Buy Up?

No matter how much you love your current home, you may still be dreaming of the day you can buy up into a better home in a better neighborhood.



Is that day today or a few years down the road?

Here's a quick way to make that assessment.

First, make a list of all the *practical* reasons why it might be time to move up. Those reasons might include features such as: more bedrooms; proximity to work and school; a larger backyard with trees; nearby parks and walking paths; and, better access to things you enjoy, like theater.

Next, make a list of the *emotional* reasons for making such a move. Those reasons might include memorable get-togethers with friends on a more spacious deck; an easier and less stressful commute to work; more family time with the kids; and, enjoyable Saturday golf at a nearby course.

Finally, take a *financial* snapshot to determine if you can afford to move up. You'll need to get a good idea of what your current property will sell for in today's market, the average price of homes in your desired neighborhood, and how much mortgage you can afford.

Once you have all of that down on paper, you'll have a clear picture of your readiness. If the practical and emotional reasons for buying up are compelling, and you can afford to make the move, then, you have your answer.

The time to move is now!

By the way, if you need help in making this determination - especially figuring out what your home will likely sell for, call today.

Will Your Furniture Fit?

When shopping for a new house or condo, most buyers consider factors such as neighborhood, proximity to schools, number of bedrooms and bathrooms, size of the kitchen, and more.



These are, of course, all important considerations. But, there's one question that few buyers ask until it's too late: "Will our furniture fit?"

This may seem like a trivial concern. But, if you've invested thousands of dollars in a new living room set, you're going to be very disappointed if it looks too crowded in your new home.

Here's a tip: measure rooms in your current home that contain the furniture you like most. This could be the living room, rec room, master bedroom or even the patio. Then imagine how much smaller - if at all - that room could be while still accommodating the furniture.

When you view properties on the market, take those measurements with you. That way, you'll be able to quickly determine if room sizes are going to be an issue.

Finding the Perfect “Kid-Friendly” Neighborhood

Fast forward a few years and imagine that your kids have grown up. They’ve come back to the “old neighborhood” to reminisce. What will they remember? The playground where they hung out with their friends? The quiet cul-de-sac where they learned to ride their bikes? The park where they picnicked and flew kites?



Lasting memories are built in neighborhoods where amenities match lifestyles. When shopping for a new home, evaluate a prospective new neighborhood against the following 3 E’s:

Education: What resources are available in the neighborhood to help with your child’s education? Are there schools and other services, such as libraries or art studios? How do they rate?

Environment: Is it safe? Do your kids need to cross busy streets to go to parks or to school? Are there other families with kids the same age?

Entertainment: Swimmers need pools and soccer players need a field. Are the right facilities, programs, and leagues available for your kids? Where will you play as a family?

Keep the 3 E’s in mind when choosing your next neighborhood. You’ll start a lifetime of wonderful memories for you - and your kids.

Notable, Quotable, Quotes!



“The few who ‘do’ are the envy of the many who ‘watch’.”

Jim Rohn

“Try to be a rainbow in someone’s cloud.”

Maya Angelou

“One must desire something to be alive.”

Margaret Deland

Not intended to solicit buyers or sellers currently under contract.
IXACT Contact Solutions Inc.

Share:



If you do not wish to receive future emails, please click [unsubscribe](#).

Trusted Email Powered by IXACT Contact®

.