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Experience You Can Trust

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I hope you're enjoying the summer so far.

Things are slowly starting to get better and it's encouraging to know that our collective efforts over the past few months are paying off. While we're not out of the woods yet, we are seeing progress.

As things continue to improve, you might have some questions about the local real estate market. Are homes selling? Is there new construction or retail spaces available? Where are prices right now? What's the selling process given the restrictions still in place? How are people shopping for new homes or businesses?

Getting answers to these questions is crucial if you plan to move this summer or fall. But, even if it's just for curiosity, it's always good to stay up to date on what's happening in the real estate market.

I can help.

I have the latest information and data and can provide you with the answers and advice you need. So, when you have questions, please feel free to reach out to me. I'm happy to help.

Outdoor Dining and Food Halls: The New Normal

In the past few months, the world has changed and we are adapting. One of the industries that has needed to adapt are restaurants and eat-in dining. The change: moving to more Food Halls and outdoor dining.



There are many examples across the country and the world, but in Denver specifically, a couple of great new additions are RiNo Eats at Exdo Event Center and, coming in August, Junction Food & Drink on S. Colorado Boulevard.

Exdo Event Center has turned its parking lot into a coronavirus-era food hall with tables under two large tents. Guests are able to order food from a rotating set of food trucks, as well as a couple of nearby restaurants. RiNo Eats opens at 5 p.m. Wednesday-Friday, and 11 a.m. Saturday and Sunday. Guests can make reservations through OpenTable or just show up.

Junction Food Hall, set to open early August, is an enhancements project at the Colorado Center, which includes Dave & Buster's, an IMAX theater, and the Colorado Boulevard light-rail station. It is a 12,220-square-foot food hall that will feature 10 food stalls, plus a 40-foot bar. It will include seating for 400 people, with both indoor and outdoor seating and will be set up to proper standards for social distancing.

With businesses opening back up, RiNo Eats and Junction Food Hall are a couple of great options to enjoy socially distanced, outdoor dining, while also supporting local restaurant businesses.

Using Neighborhood Data to Help Sell Your Home

Your neighborhood has a lot of features that can help you sell your home faster. Unfortunately, buyers don't usually notice those features just by driving around. So, you need to make sure they get all the information they need about your neighborhood.



For example, say homes don't go on the market often in your area. That's an indication that the quality of life in the neighborhood is so good that no one wants to leave! In real estate, we measure the area's "turnover rate", and it's a handy piece of data to have when listing your home.

Demographic data can also be helpful when selling your property. If your neighborhood has a lot of families, for example, that's going to be appealing to buyers with kids.

Other types of data that can help sell your home include:

- Planned local construction.
- Proposals for neighborhood improvements, such as a new playground.
- Rates at which local property values are increasing.

Any information that shows the advantages of living in your area is going to be useful when selling.

Does Your Home Insurance Cover Everything?

When you suffer damage to your home or its contents, you expect your insurance company to help you out. And, most do a good job of doing just that.



Still, it's a good idea to review your policy with your insurance advisor and find out what's covered and what isn't. For example, you don't want to discover that your policy will not cover the cost of repairing the damage caused by a flood in your laundry room.

Pay particular attention to coverage in the case of water damage. Some insurance policies don't cover floods and sewer backup unless an additional rider is purchased.

Also, check liability limits. Ask your advisor to recommend an appropriate level. Finally, make sure you know exactly how much your home is insured for. Are you covered for the full replacement cost? Are you comfortable with that coverage or would you rather only insure for the actual cash value?

Having the right insurance policy gives you peace-of-mind and is an important part of enjoying your home.

Notable, Quotable, Quotes!



“Remember that it is always better to be wise than to be smart.”

Alan Alda

“Never test the depth of the river with both feet.”

Warren Buffett

“The greatest mistake we make is living in constant fear that we’ll make one.”

John C. Maxwell

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